"JUST THE TAX, MA'AM"

Your very first deduction opportunity begins with your Starter Kit!

Below is a list of ONLY A FEW of the many potential deductions that you may enjoy with your Mary Kay Business...

**Business Use of Your Home Expenses**
- Repairs and maintenance
  - exp: carpet cleaning, painting, pest control, painting and roof repairs
- Insurance premiums
- Mortgage interest
- Rental payments
- Real estate property taxes
- Utilities, such as gas, electric, phone, cable
- Cell phone
- Internet provider

**Automobile Expenses**
- Car mileage
- Gas
- Car Repair
- Tires, oil, supplies, etc.
- Lease payments
- Car insurance payments
- Registration fees
- Interest on car loan
- Parking fees and tolls
- Personal property tax
- Vehicle depreciation

**Meals and Entertainment**
- Meals
- Entertainment

**Other Business Expenses**
- Web site
- Advertising, including business cards, etc
- Product and liability insurance
- Interest on business loans and credit cards
- Credit card processing
- Services, such as personal tax advisor
- Office expenses
- Rent on business property
- Repairs, maintenance on office equipment
- Depreciation of office equipment, car, etc
- Supplies: cotton balls, pens, washcloths, etc
- Wages paid to an assistant/household help
- Babysitting Wages
- Gift wrapping and décor
- Publications, literature
- Freight
- Preferred Customer “The Look” Catalogs and other customer mailings
- Hostess gifts
- Business checking account fees
- Postage

Tax information is available for Mary Kay Independent Beauty Consultants at www.marykayintouch.com under “Tax Essentials” for each previous year. It is not intended to be and shall not be considered tax advice.

2010 * Created by Gretchen Rankle, Sales Director